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The Amazon Way is a book by a former executive on the 14 leadership principles that drive their success. Above all though, it is clear the only thing that really matters is the customer. At the core of everything Amazon does from systems to the way in which they compensate their employees is this obsession over the customer.

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In The Amazon Way, Rossman introduces readers to the unique corporate culture of the world ' s largest Internet retailer, with a focus on the fourteen leadership principles that have guided and shaped its decisions and its distinctive leadership culture -- as only an insider could do.

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The Amazon Way: 14 Leadership Principles Behind the World ...

In The Amazon Way, Rossman introduces listeners to the unique corporate culture of the world ' s largest Internet retailer, with a focus on the fourteen leadership principles that have guided and shaped its decisions and its distinctive leadership culture.

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Amazon ' s Leadership Principles Whether you are an individual contributor or the manager of a large team, you are an Amazon leader. These are our leadership principles and every Amazonian is guided by these principles. Customer Obsession . Leaders start with the customer and work backwards. They work vigorously to earn and keep customer trust.

Amazon's Leadership Principles

Revised second edition in September, 2016. Interested in innovating and creating a customer focused culture like Amazon? In The Amazon Way, Rossman introduces readers to the unique corporate culture of the world ' s largest Internet retailer, with a focus on the fourteen leadership principles that have guided and shaped its decisions and its distinctive leadership culture -- as only an insider ...

The Amazon Way: 14 Leadership Principles Behind the World ...

Kevoork Djansezian/Getty Images John Rossman, an executive at Amazon in the early 2000s, has written " The Amazon Way, " about the 14 leadership principles that drive the retailer, including obsessing...